Solution Design Engineer
Job Posting

Amadeus Airport IT Americas, Inc. is an air transport information technology solutions firm based in Orlando, Florida. Our comprehensive portfolio of solutions enable airports and airlines to better utilize and manage resources, enhance the passenger experience, reduce costs, and optimize revenue generation.

Our operational, passenger processing, intelligent display, and revenue management platforms deliver enterprise-class business intelligence solutions and are the most innovative in the air transport marketplace.

Amadeus Airport IT Americas, Inc. solutions are operational in 30 of the top 50 airports in North America, and as a testament to their scalability, these solutions are at home in another 100 airports and at 60 airlines worldwide

We are currently seeking a self-motivated and experienced individual to fill a full time role as a **Solution Design Engineer** at our **Orlando, FL** location.

Summary:
To fill a vacancy in the Solution Design department in order to provide continuity of support to the Sales department. This position helps enable the Solution Design department to provide timely responses to new project opportunities. The Solution Design department works closely with other departments within our organization and is involved in certain project delivery phases.

This position is responsible for providing research, analysis, and pre-sales support as part of the Solution Design unit. This job includes project data collection and analysis, performing gap analyses, conducting software product demonstrations, collaborating on the preparation of project solution design documents including project business cases, proposals, and project solution designs. This job requires working with individuals in technology, sales, and product management disciplines to accomplish the assigned activities.

Essential Duties and Responsibilities: include the following
- Research and analyze existing project data to gather relevant information to support decision making and business case development within the Solution Design business unit
- Review potential business opportunity requirements and perform gap analyses in support of solution pricing and sales proposals
- Analyze the business/operational objectives of potential customers, and identify available solutions to their business issues, and potential need for third party applications, tools, services
- Evaluates information harvested through surveys, workshops, task analysis, business process descriptions, and contributes to solution design and system configuration effort
- Prepares software demo environments and demonstration scenarios. Participates in product demonstrations and discussions with existing and potential customers. Supports sales staff with technical and business information

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Qualifications:
To perform this job successfully, an individual must be able to perform each essential duty satisfactorily. The requirements listed below are representative of the knowledge, skill, and/or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

Required Education and/or Experience:
- Business Administration Degree (in Information Systems or similar) from an accredited institution with either a) emphasis on airport business and technology; or b) one to two years related experience and/or training
- Prior commercial experience working with a software development / system integration business is preferred. Competent in performing value analysis, resource estimation
- Understanding of airport business and operational functions, technology and computer systems
- Experience in activities closely linked to Product Management, Solution Design, and/or Project Delivery is desirable

Travel Requirements:
- Up to 50% travel per month may be required

Send Resumes to HR@airit.com